

APPLICATION FORM

C & F Agent



To,
The Chairman
Taj Pharmaceuticals Ltd.
434, Laxmi Plaza, Laxmi
Industrial Estate, New Link Road,
Andheri (W),
Mumbai-400 053.

1. Name of Establishment :

2. Full Address :

Father's Name/Husband's Name :

Date of Birth :

Permanent Address :

Are there any B. Pharma / M. Pharma / Doctor etc. in your family ? Yes No

If 'Yes' Please Provide Details :

Education & Qualification :

Phone No. : (O) (R)

Fax No. :

E-mail :

Website :

3. Date of Establishment :

4. Constitution of the firm Prop. / Partnership / Pvt. Ltd. / Ltd.

Prop.

Partnership

Pvt. Ltd.

5. Name of Prop. / Partner / Director :

6) D.L. No. : S.T. No. :

C.S.T. No. : PAN No. :

6. Details of Staff :
- i) Sales Staff :
- ii) Office Staff :
7. Mode of Delivery :
8. Products presently dealing : 1) 2) 3)
9. Yearly turnover :
10. No. of outlets in your covering area :
11. Area preferred for operation :
12. Name of the Bankers :
13. Name of Your Transporters (Bank Approved) :
- Is anyone in your family involved in Pharmaceutical Buisness ? Yes No
- a) If 'Yes' please Provide Details :
-

Family Details :

- i) Name of the Son's :
- ii) Name of the Daughter's :
- iii) Name of the Brother's :

b) If you are not available who will look after your work on your behalf :

Name :

Address :

.....

Post :

Father's/Husband's Name :

Relation with the Applicants :

(Signature of the Other Recommended Person)

14. Suggessions if any :

.....

.....

Place : Name :

Date :

Seal

Signature of C & F Agent

TERMS & CONDITIONS FOR C & F AGENT

Criteria for Selection of C & F Agents

1. Adequate / Proper storage Godown Minimum 500 to 1000 Sq.ft.
2. Experience or exposure to such type of products.
3. Retail network in the area at least 1000 outlet.
4. Good market reputation in terms of service management.
5. The Godown should be bacteria free & adequate for the storage of Pharmaceuticals Products, as per the guidelines of the company.
6. Properly Delivery Arrangements.
7. Good financial status should be able to invest up to **Rs. 25,00,000/- to 50,00,000/-** Security Deposit in our products.
8. Proper administrative arrangement should have trained Sales Personnel for Supply, Office, Phone, Fax, Delivery Van etc.

Function of A C & F Agent

1. He / She should place order with the company in 30 days advance.
2. He / She should extend credit facility to retailers.
3. He / She should assist the company in marketing support activities.
4. He / She should maintain proper sales records.
5. He / She should assist the company in extending retailers network in his / her area.
6. He / She should oversee the activities of the company staff & inform on any abnormalities.
7. He / She should provide proper feedback for the marketing activities in his territory.
8. He / She should help in displaying the promotional materials at proper place.

OHTER TERMS & CONDITIONS FROM THE COMPANY

1. Goods will be supplied on FOR Basis.
2. Margin will be decided after the Personal meeting.
3. C & F Agent has to deposit a sum of Rs. up to **25,00,000/- to 50,00,000/-** (goodwill money) for area reservation shall be refundable within **45** days of termination of agreement. It will carry no interest.
4. Terms of payment - Advance Payment.
5. Order to be placed with D/D or any form of accepted payment.
6. The products are **All types of medicines including Allopathic, Herbals, Ayurvedic, Diabetics care products, Insulin, Delivery System, Growth Hormones, Food & Nutraceuticals & Life Saving Drugs. We also offer complete solution for regular health & Personal Care, Body Care & skin Requirements. Our key focus areas of growth include major therapeutics segments like Cardiovascular, CNS, and Inflammatory & Ophthalmology & Oncology.**
7. Company will provide sales and support and also incentive schemes time to time.
8. Replacement / Free Service against manufacturers defects.
9. Tax elements to be handled by the C & F Agents / Distributors as per rules.
10. Publicity materials like Posters, Brochures, Pamphlets and Stickers will be supplied on subsidized rates.
11. The Price are subject to change without notice.
12. All dispute are subject to Mumbai Jurisdiction only / arbitration clause will also apply.